## 2Q18 Quarterly Earnings

## Jul 30, 2018

## MEMBER OF

Dow Jones
Sustainability Indices

## 2Q18 Earnings and Financial Status

[ Unit : KRW bn]

| Category | $2 \mathrm{Q18}$ | 1Q18 | QoQ |
| :---: | :---: | :---: | :---: |
| Revenue* | 2,248.0 | 1,908.9 | +17.8\% |
| Li-ion Battery | 1,727.3 | 1,417.1 | +21.9\% |
| Electronic <br> Materials | 518.8 | 489.9 | +5.9\% |
| Operating Profit (\%) | $\begin{array}{r} 152.8 \\ (6.8 \%) \end{array}$ | $\begin{array}{r} 72.0 \\ (3.8 \%) \end{array}$ | +112.2\% |
| Pre-Tax Profit (\%) | $\begin{array}{r} 141.2 \\ (6.3 \%) \end{array}$ | $\begin{array}{r} 197.5 \\ (10.3 \%) \end{array}$ | -28.5\% |
| Net Profit (\%) | $\begin{array}{r} 104.7 \\ (4.7 \%) \end{array}$ | $\begin{array}{r} 160.3 \\ (8.4 \%) \end{array}$ | -34.7\% |

* Reflected the retrospective application of K-IFRS 1115
* Include short-term financial instruments

| Category | Jun. 30, <br> 2018 | Mar. 31, |
| :---: | ---: | ---: | ---: |
| 2018 |  |  |$\quad$ QoQ

## 2Q18 Earnings and Forecast

## Li-ion Battery

[Large-sized LIB]
$\square$ 2Q Profitability improved with sharp ESS revenue increase

- xEV revenue increase driven by PHEVs
- ESS revenue boosted by Commercial/Utility

2H, xEV market growth led by EVs, ESS by firm domestic \& global demand
$\rightarrow \mathrm{xEV}$ revenue to show solid growth, ESS also to expand in Utility/Commercial
$\rightarrow$ Profitability to improve vs 1 H 18 as revenue grow
[Small-sized LIB]
2Q Cylindrical led revenue growth

- Cylindrical high value-added sales in P/Tool
- Polymer sales dip due to lack of flagship S/Phone launch
$\square$ 2H, Market growth led by cylindrical, polymer demand up on new S/Phone launches
$\rightarrow$ Cylindrical strengthens market leadership as sales of value-added products to increase
$\rightarrow$ Polymer to upsize M/S with major customers' premium products


## 2Q18 Earnings and Forecast

| Electronic Materials |
| :--- |
| [Electronic Materials] |
| $\square$ 2Q, Semi \& polarizer led revenue growth |
| • Semi materials expansion as customer's |
| new fab starts |
| • DP revenue up on customer diversification |
| $\square$ 2H, Semi market to remain solid, |
| $\quad$Panel market to grow driven by <br>  <br> large TV LCDs • mobile OLEDs |
| $\rightarrow$ Semi to rise by upstream new fab • migration |
| $\rightarrow$ Polarizer to grow led by large TV/mobile |
| $\rightarrow$ OLED to enter a new platform and |
| continue customer diversification |



## Appendix

## Income Statement

[Unit : KRW Bil ]

| Category | 2Q18 | 1Q18 | FY17 | 4Q17 | 3Q17 | 2Q17 | 1Q17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue* | 2,248.0 | 1,908.9 | 6,346.6 | 1,852.2 | 1,721.0 | 1,468.5 | 1,304.8 |
| COGS* | 1,763.8 | 1,532.6 | 5,180.8 | 1,495.5 | 1,394.1 | 1,201.0 | 1,090.1 |
| Gross Profit (\%) | $\begin{array}{r} 484.2 \\ (21.5 \%) \end{array}$ | $\begin{array}{r} 376.3 \\ (19.7 \%) \end{array}$ | $\begin{aligned} & 1,165.8 \\ & (18.4 \%) \end{aligned}$ | $\begin{array}{r} 356.7 \\ (19.3 \%) \end{array}$ | $\begin{array}{r} 326.9 \\ (19.0 \%) \end{array}$ | $\begin{array}{r} 267.5 \\ (18.2 \%) \end{array}$ | $\begin{array}{r} 214.7 \\ (16.5 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{gathered} 152.8 \\ (6.8 \%) \end{gathered}$ | $\begin{array}{r} 72.0 \\ (3.8 \%) \end{array}$ | $\begin{array}{r} 116.9 \\ (1.8 \%) \end{array}$ | $\begin{array}{r} 118.6 \\ (6.4 \%) \end{array}$ | $\begin{array}{r} 60.2 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} 5.5 \\ (0.4 \%) \end{array}$ | $\begin{array}{r} -67.3 \\ (-5.2 \%) \end{array}$ |
| Non-operating Profit | -11.6 | 125.5 | 707.2 | 214.6 | 114.7 | 226.1 | 151.7 |
| Pre-tax Profit (\%) | $\begin{gathered} 141.2 \\ (6.3 \%) \end{gathered}$ | $\begin{array}{r} 197.5 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 824.1 \\ (13.0 \%) \end{array}$ | $\begin{array}{r} 333.2 \\ (18.1 \%) \end{array}$ | $\begin{array}{r} 174.9 \\ (10.2 \%) \end{array}$ | $\begin{array}{r} 231.6 \\ (15.9 \%) \end{array}$ | $\begin{array}{r} 84.4 \\ (6.5 \%) \end{array}$ |
| Tax | 36.5 | 37.2 | 180.9 | 93.2 | 39.9 | 45.0 | 2.7 |
| Net Profit (\%) | $\begin{gathered} 104.7 \\ (4.7 \%) \end{gathered}$ | $\begin{array}{r} 160.3 \\ (8.4 \%) \end{array}$ | $\begin{array}{r} 643.2 \\ (10.2 \%) \end{array}$ | $\begin{array}{r} 240.0 \\ (12.9 \%) \end{array}$ | $\begin{gathered} 135.0 \\ (7.9 \%) \end{gathered}$ | $\begin{array}{r} 186.6 \\ (12.8 \%) \end{array}$ | $\begin{array}{r} 81.7 \\ (6.3 \%) \end{array}$ |
| NP less Minority Interests(\%) | $\begin{array}{r} 106.7 \\ (4.7 \%) \end{array}$ | $\begin{gathered} 125.3 \\ (6.6 \%) \end{gathered}$ | $\begin{array}{r} 657.2 \\ (10.4 \%) \end{array}$ | $\begin{array}{r} 237.6 \\ (12.8 \%) \end{array}$ | $\begin{array}{r} 145.7 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 193.1 \\ (13.3 \%) \end{array}$ | $\begin{array}{r} 80.9 \\ (6.2 \%) \end{array}$ |
| Depreciation | 138.8 | 129.4 | 460.8 | 125.2 | 119.0 | 110.3 | 106.3 |
| CAPEX | 351.2 | 240.1 | 940.9 | 197.1 | 194.8 | 369.1 | 180.0 |

[^0]
## Balance Sheet

| Category | $\begin{gathered} \hline \text { Jun. 30, } \\ \text { '18 } \end{gathered}$ | Mar. 31, '18 | $\begin{gathered} \text { Dec. 31, } \\ \text { '17 } \end{gathered}$ | $\begin{gathered} \text { Sep. } 30, \\ { }_{1} 17 \end{gathered}$ | $\begin{gathered} \text { Jun. 30, } \\ \text { '17 } \end{gathered}$ | Mar. 31, '17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 16,890.5 | 16,343.3 | 15,741.7 | 15,600.3 | 15,244.1 | 14,682.1 |
| Current Assets | 4,601.9 | 4,250.3 | 3,584.6 | 3,715.1 | 3,490.8 | 3,484.6 |
| Cash \& Cash equiv.* | 1,310.6 | 915.1 | 1,260.9 | 1,111.4 | 1,353.4 | 1,512.1 |
| A/R \& Others | 1,927.3 | 2,215.1 | 1,357.1 | 1,683.3 | 1,350.4 | 1,795.8 |
| Inventory | 1,364.0 | 1,120.2 | 966.6 | 920.5 | 787.0 | 686.4 |
| Non-current Assets | 12,288.6 | 12,093.0 | 12,157.1 | 11,885.2 | 11,753.3 | 11,197.5 |
| Investment Assets | 7,635.9 | 7,649.8 | 8,005.2 | 7,775.5 | 7,756.0 | 7,368.2 |
| Tangible \& Intangible Assets | 4,369.2 | 4,145.9 | 3,827.8 | 3,793.4 | 3,683.4 | 3,514.8 |
| Others | 283.5 | 297.3 | 324.1 | 316.3 | 313.9 | 314.5 |
| Liabilities | 5,134.8 | 4,697.1 | 4,289.7 | 4,342.4 | 4,085.5 | 3,898.3 |
| Current Liabilities | 3,224.9 | 3,003.8 | 2,664.1 | 2,772.8 | 2,353.4 | 2,230.4 |
| Non-current Liabilities | 1,909.9 | 1,693.3 | 1,625.6 | 1,569.6 | 1,732.1 | 1,667.9 |
| Shareholders' Equity | 11,755.7 | 11,646.2 | 11,452.0 | 11,257.9 | 11,158.6 | 10,783.8 |
| Paid-in Capital | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 |

[^1]
[^0]:    * Reflected the retrospective application of K-IFRS 1115

[^1]:    * Include short-term financial instruments
    * Reflected the retrospective application of K-IFRS 1115

