## 1Q18 Quarterly Earnings

## May 2, 2018

## MEMBER OF

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Sustainability Indices
In Collaboration with RobecoSAM eo

## 1Q18 Earnings and Financial Status

[ Unit : KRW bn ]

| Category | 1Q18 | 4Q17 | QoQ |
| :---: | :---: | :---: | :---: |
| Revenue* | 1,908.9 | 1,852.2 | +3.1\% |
| Li-ion Battery | 1,417.1 | 1,317.8 | +7.5\% |
| Electronic <br> Materials | 489.9 | 532.8 | -8.1\% |
| Operating Profit (\%) | $\begin{array}{r} 72.0 \\ (3.8 \%) \end{array}$ | $\begin{gathered} 118.6 \\ (6.4 \%) \end{gathered}$ | -39.3\% |
| Pre-Tax Profit (\%) | $\begin{array}{r} 197.5 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 333.2 \\ (18.0 \%) \end{array}$ | -40.7\% |
| Net Profit (\%) | $\begin{array}{r} 160.3 \\ (8.4 \%) \end{array}$ | $\begin{array}{r} 240.0 \\ (12.9 \%) \end{array}$ | -33.2\% |

* Reflected the retrospective application of K-IFRS 1115
* Include short-term financial instruments

| Category | Mar. 31, <br> 2018 | Dec. 31, <br> 2017 | QoQ |
| :---: | ---: | ---: | ---: |
| Assets | $16,343.3$ | $15,741.7$ | +601.6 |
| Current | $4,250.3$ | $3,584.6$ | +665.7 |
| Non-current | $12,093.0$ | $12,157.1$ | -64.1 |
| Liabilities | $4,697.1$ | $4,289.7$ | +407.4 |
| Current | $3,003.8$ | $2,664.1$ | +339.7 |
| Non-current | $1,693.3$ | $1,625.6$ | +67.7 |
| Shareholders' Equity | $11,646.2$ | $11,452.0$ | +194.2 |
| Paid-in Capital | 356.7 | 356.7 |  |
| Cash \& cash equiv. * | 915.1 | $1,260.9$ | -345.8 |
| Debt | $1,668.4$ | $1,424.6$ | +243.8 |

## 1Q18 Earnings and Forecast

## Li-ion Battery

[Large-sized LIB]
1Q, revenue growth continue

- EV/PHEV shipment to EU increased
- ESS sales in Commercial/Utility improved

2Q, revenue up on better demand

- PHEV • LVS revenue in EU to enlarge
- ESS revenue to enhance sharply from upbeat Commercial/Utility demand locally
[Small-sized LIB]
1Q revenue up from new product launch
- Cylindrical revenue up on more LIB adoption
- Polymer outperform from new $S$ /Phone launch

2Q shipment increase help revenue to grow

- Cylindrical sales expand on better Non-IT demand
- Polymer sales to increase on new S/phone launch and to Chinese customers


## 1Q18 Earnings and Forecast

| Electronic Materials |
| :--- |
| [Electronic Materials] |
| $\square$ 1Q revenue slightly down |
| - Semi impacted by a new fab line |
| - OLED • Paste sector demand retreat |
| $\square$ 2Q revenue to improve as DP recovers |
| - Semi to show firm revenue growth |
| - DP to see new demand from China and |
| expand into high-value added products |
| - PV Paste to offer highly efficient product |
| and to pursue larger M/S |

## Electronic Materials

[Electronic Materials]

## 1Q revenue slightly down

- Semi impacted by a new fab line
- OLED • Paste sector demand retreat

2Q revenue to improve as DP recovers

- Semi to show firm revenue growth
- DP to see new demand from China and expand into high-value added products
- PV Paste to offer highly efficient product and to pursue larger $\mathrm{M} / \mathrm{S}$


## [Revenue]

(Unit : KRW tn)


## Appendix

## Income Statement

| Category | 1Q18 | FY17 | 4Q17 | 3Q17 | 2Q17 | 1Q17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue* | 1,908.9 | 6,346.6 | 1,852.2 | 1,721.0 | 1,468.5 | 1,304.8 |
| COGS* | 1,532.6 | 5,180.8 | 1,495.5 | 1,394.1 | 1,201.0 | 1,090.1 |
| Gross Profit (\%) | $\begin{array}{r} 376.3 \\ (19.7 \%) \end{array}$ | $\begin{aligned} & 1,165.9 \\ & (18.4 \%) \end{aligned}$ | $\begin{array}{r} 356.7 \\ (19.3 \%) \end{array}$ | $\begin{array}{r} 326.9 \\ (19.0 \%) \end{array}$ | $\begin{array}{r} 267.5 \\ (18.2 \%) \end{array}$ | $\begin{array}{r} 214.7 \\ (16.5 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{array}{r} 72.0 \\ (3.8 \%) \end{array}$ | $\begin{array}{r} 116.9 \\ (1.8 \%) \end{array}$ | $\begin{array}{r} 118.6 \\ (6.4 \%) \end{array}$ | $\begin{array}{r} 60.2 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} 5.5 \\ (0.4 \%) \end{array}$ | $\begin{array}{r} -67.3 \\ (-5.2 \%) \end{array}$ |
| Non-operating Profit | 125.5 | 707.2 | 214.6 | 114.7 | 226.1 | 151.7 |
| Pre-tax Profit (\%) | $\begin{array}{r} 197.5 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 824.1 \\ (13.0 \%) \end{array}$ | $\begin{array}{r} 333.2 \\ (18.1 \%) \end{array}$ | $\begin{array}{r} 174.9 \\ (10.2 \%) \end{array}$ | $\begin{array}{r} 231.6 \\ (15.9 \%) \end{array}$ | $\begin{array}{r} 84.4 \\ (6.5 \%) \end{array}$ |
| Tax | 37.2 | 180.9 | 93.2 | 39.9 | 45.0 | 2.7 |
| Net Profit (\%) | $\begin{gathered} 160.3 \\ (8.4 \%) \end{gathered}$ | $\begin{array}{r} 643.2 \\ (10.2 \%) \end{array}$ | $\begin{array}{r} 240.0 \\ (12.9 \%) \end{array}$ | $\begin{array}{r} 135.0 \\ (7.9 \%) \end{array}$ | $\begin{array}{r} 186.6 \\ (12.8 \%) \end{array}$ | $\begin{array}{r} 81.7 \\ (6.3 \%) \end{array}$ |
| NP less Minority Interests(\%) | $\begin{gathered} 125.3 \\ (6.6 \%) \end{gathered}$ | $\begin{array}{r} 657.2 \\ (10.4 \%) \end{array}$ | $\begin{array}{r} 237.6 \\ (12.8 \%) \end{array}$ | $\begin{array}{r} 145.7 \\ (8.5 \%) \end{array}$ | $\begin{array}{r} 193.1 \\ (13.3 \%) \end{array}$ | $\begin{array}{r} 80.9 \\ (6.2 \%) \end{array}$ |
| Depreciation | 129.4 | 460.8 | 125.2 | 119.0 | 110.3 | 106.3 |
| CAPEX | 240.1 | 940.9 | 197.1 | 194.8 | 369.1 | 180.0 |

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## Balance Sheet

[Unit : KRW Bil ]

| Category | Mar. 31, '18 | Dec. 31, '17 | Sep. 30, '17 | Jun. 30, '17 | Mar. 31, '17 |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Assets | $16,343.3$ | $15,741.7$ | $15,600.3$ | $15,244.1$ | $14,682.1$ |
| Current Assets | $4,250.3$ | $3,584.6$ | $3,715.1$ | $3,490.8$ | $3,484.6$ |
| Cash \& Cash equiv.* | 915.1 | $1,260.9$ | $1,111.4$ | $1,353.4$ | $1,512.1$ |
| A/R \& Others | $2,215.1$ | $1,357.1$ | $1,683.3$ | $1,350.4$ | $1,795.8$ |
| Inventory | $1,120.2$ | 966.6 | 920.5 | 787.0 | 686.4 |
| Non-current Assets | $12,093.0$ | $12,157.1$ | $11,885.2$ | $11,753.3$ | $11,197.5$ |
| Investment Assets | $7,649.8$ | $8,005.2$ | $7,775.5$ | $7,756.0$ | $7,368.2$ |
| Tangible \& Intangible Assets | $4,145.9$ | $3,827.8$ | $3,793.4$ | $3,683.4$ | $3,514.8$ |
| Others | 297.3 | 324.1 | 316.3 | 313.9 | 314.5 |
| Liabilities | $4,697.1$ | $4,289.7$ | $4,342.4$ | $4,085.5$ | $3,898.3$ |
| Current Liabilities | $3,003.8$ | $2,664.1$ | $2,772.8$ | $2,353.4$ | $2,230.4$ |
| Non-current Liabilities | $1,693.3$ | $1,625.6$ | $1,569.6$ | $1,732.1$ | $1,667.9$ |
| Shareholders' Equity | $11,646.2$ | $11,452.0$ | $11,257.9$ | $11,158.6$ | $10,783.8$ |
| Paid-in Capital | 356.7 | 356.7 | 356.7 | 356.7 | 356.7 |

* Include short-term financial instruments
* Reflected the retrospective application of K-IFRS 1115


[^0]:    * Reflected the retrospective application of K-IFRS 1115

