

## 1Q17 Quarterly Earnings

April 27, 2017

Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM

SAMSUNG SDI



## **1Q17 Earnings and Financial Status**



[ Unit: KRW bn ] [ Unit: KRW bn ]

	[ 5:110 : 14(44 511 ]			
Category	1Q17	4Q16	QoQ	
Revenue	1,304.8	1,302.9	+0.1%	
LIB	823.1	836.8	-1.6%	
Electronic Materials	480.5	464.7	+3.4%	
Operating Profit (%)	-67.3 (-5.2%)	-58.0 (-4.5%)	Loss Continued	
Pre-Tax Profit (%)	84.4 (6.5%)	99.6 (7.6%)	-15.3%	
Net Profit (%)	81.7 (6.3%)	7.7 (0.6%)	+961.0%	

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	Category	Mar. 31, 2017	Dec. 31, 2016	QoQ
	Assets	14,682.1	14,900.3	-218.2
	Current	3,484.6	3,958.3	-473.7
	Non-current	11,197.5	10,942.0	+255.5
Liabilities		3,898.3	3,936.2	-37.9
	Current	2,230.4	2,212.8	+17.6
	Non-current	1,667.9	1,723.4	-55.5
Shareholders' Equity		10,783.8	10,964.1	-180.3
	Paid-in Capital	356.7	356.7	-
Cash & cash equiv. *		1,512.1	1,887.6	-375.5
	Debt	916.8	950.5	-33.7

**X** Include short-term financial products





## **1Q17 Earnings and Forecast**

#### LIB

#### [Large-sized LIB]

- ☐ 1Q, revenue increase 40% YoY
  - xEV sales up on new model for EU customer
  - ESS revenue drop in QoQ from base effect
- ☐ 2Q, xEV to drive revenue expansion
  - xEV revenue to grow rapidly as shipment to
     EU customer's new model boost
  - ESS revenue to slide in QoQ but forecast to add back-log orders ahead of peak season

#### [Small-sized LIB]

- ☐ 1Q, upbeat cylindrical sales support earnings
  - Cylindrical strong sales driven by P/Tool demand
  - Polymer revenue dip from new S/phone launch delay and brief production line halt in Tianjin
- ☐ 2Q, profits to improve as sales step up
  - Cylindrical revenue in non-IT continue to increase
  - Polymer to enhance profit with shipment grow in new flagship S/phones



## **1Q17 Earnings and Forecast**

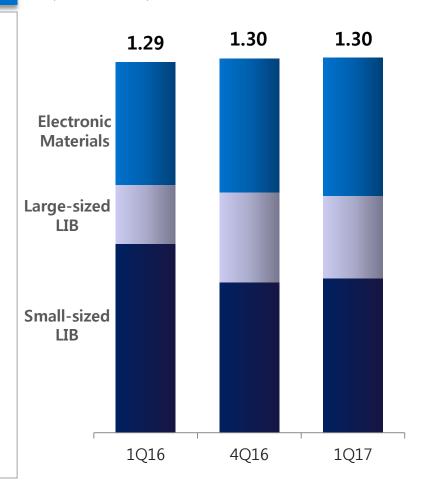
#### **Electronic Materials**

#### [Electronic Materials]

- ☐ 1Q, Semi · DP revenue up on better sales
  - · Semi revenue rise in QoQ on strong demand
  - Display revenue up as more OLED materials used and Wuxi polarizer film line operates
- ☐ 2Q, IT upturn helps revenue extension
  - Semi maintains solid growth and margins as
     DRAM · NAND demand remain upturn cycle
  - Polarizer film utilization rate to rise in-line with new TV demand in China

#### [Revenue]

(Unit: KRW tn)







# **Appendix**

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### **Income Statement**



[ Unit : KRW bn ]

Category	1Q16	2Q16	3Q16	4Q16	FY16	1Q17
Revenue	1,290.7	1,317.2	1,290.0	1,302.9	5,200.8	1,304.8
COGS	1,146.9	1,084.9	1,109.5	1,108.9	4,450.3	1,089.4
Gross Profit (%)	143.8 (11.1%)	232.3 (17.6%)	180.5 (14.0%)	194.0 (14.9%)	750.5 (14.4%)	215.4 (16.5%)
Operating Profit (%)	-703.8 (-54.5%)	-54.2 (-4.1%)	-110.4 (-8.6%)	-58.0 (-4.5%)	-926.3 (-17.8%)	-67.3 (-5.2%)
Non-operating Profit	-165.4	8.0	105.5	157.6	105.6	151.7
Pre-tax Profit (%)	-869.2 (-67.3%)	-46.2 (-3.5%)	-4.9 (-0.4%)	99.6 (7.6%)	-820.7 (-15.8%)	84.4 (6.5%)
Tax	-65.1	0.8	30.3	91.9	57.8	2.7
Discontinued Operations **	86.8	1,002.8	0.0	0.0	1,089.6	0.0
Net Profit (%)	-717.2 (-55.6%)	955.8 (72.6%)	-35.2 (-2.7%)	7.7 (0.6%)	211.1 (4.1%)	81.7 (6.3%)
NP less Minority Interests (%)	-715.1 (-55.5%)	961.1 (73.0%)	-34.1 (-2.6%)	7.5 (0.6%)	219.4 (4.2%)	80.9 (6.2%)
Depreciation	133.8	105.9	104.5	110.8	455.0	106.2
CAPEX	129.5	181.2	188.2	277.0	775.9	183.6

X Disposal of stake in Lotte Advanced Materials Co., Ltd. (former Samsung SDI Chemical)

## **Balance Sheet**



[ Unit : KRW bn ]

Category	Mar. 31, 2016	June 30, 2016	Sept. 30, 2016	Dec. 31, 2016	Mar. 31, 2017
Total Assets	15,256.8	15,886.7	15,243.8	14,900.3	14,682.1
<b>Current Assets</b>	5,075.5	5,375.3	4,589.1	3,958.3	3,484.6
Quick Assets	3,276.0	4,665.4	3,833.6	3,149.8	2,718.8
Inventory & Others	1,799.5	709.9	755.5	808.5	765.8
Non-current Assets	10,181.3	10,511.4	10,654.7	10,942.0	11,197.5
Investment Assets	6,735.9	6,915.1	7,111.0	7,215.3	7,437.9
Tangible Assets	2,159.2	2,352.3	2,309.7	2,503.8	2,587.3
Intangible Assets	964.9	950.3	954.7	941.7	927.5
Other Assets	321.3	293.7	279.3	281.2	244.8
Liabilities	5,028.7	4,685.3	4,126.8	3,936.2	3,898.3
Current Liabilities	3,357.4	2,809.2	2,308.3	2,212.8	2,230.4
Non-current Liabilities	1,671.3	1,876.1	1,818.5	1,723.4	1,667.9
Shareholders' Equity	10,228.1	11,201.4	11,117.0	10,964.1	10,783.8
Paid-in Capital	356.7	356.7	356.7	356.7	356.7