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## 4Q14 Quarterly Earnings

## January 26, 2015

## 4Q14 and FY14 Earnings

| Category | 4Q14 | 3Q14 | QoQ | FY14 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | 1,910.1 | 1,891.8 | +1.0\% | 5,474.2 |
| LIB | 859.2 | 793.9 | +8.2\% | 3,323.3 |
| Chemical | 645.0 | 704.0 | -8.4\% | 1,349.0 |
| Electronic Materials | 404.8 | 392.9 | +3.1\% | 801.9 |
| Operating Profit (\%) | $\begin{array}{r} 37.2 \\ (1.9 \%) \end{array}$ | $\begin{array}{r} 32.6 \\ (1.7 \%) \end{array}$ | +14.5\% | $\begin{array}{r} 70.8 \\ (1.3 \%) \end{array}$ |
| Pre-tax Income (\%) | $\begin{array}{r} -38.6 \\ (-2.0 \%) \end{array}$ | $\begin{array}{r} 70.0 \\ (3.7 \%) \end{array}$ | Turned Red | $\begin{gathered} 199.4 \\ (3.6 \%) \end{gathered}$ |
| Profit from Discontinued Operations | -105.0 | -62.9 |  | -232.4 |
| Net Income (\% ) | $\begin{gathered} -128.8 \\ (-6.7 \%) \end{gathered}$ | $\begin{array}{r} -12.9 \\ (-0.7 \%) \end{array}$ |  | $\begin{array}{r} -80.3 \\ (-1.5 \%) \end{array}$ |

[^0]
## FY14 Financial Status

| Category | FY14 | 3Q14 | QoQ | FY13 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 15,968.5 | 16,087.5 | -119.0 | 10,555.7 | +5,412.8 |
| Current | 3,535.5 | 3,571.0 | -35.5 | 2,063.2 | +1,472.3 |
| Non-current | 12,433.0 | 12,516.5 | -83.5 | 8,492.5 | +3,940.5 |
| Liabilities | 4,141.6 | 4,365.9 | -224.3 | 3,013.3 | +1,128.3 |
| Current Liabilities | 2,254.2 | 2,379.2 | -125.0 | 1,527.0 | + 727.2 |
| Non-current Liabilities | 1,887.4 | 1,986.6 | -99.2 | 1,486.3 | +400.1 |
| Shareholders Equity | 11,826.9 | 11,721.6 | +105.3 | 7,542.4 | +4,284.5 |
| Paid-in Capital | 356.7 | 356.7 | - | 240.7 | +116.0 |
| Cash \& cash equiv. | 1,654.4 | 1,475.8 | +178.6 | 755.2 | +899.2 |
| Debt | 1,777.8 | 1,875.4 | -97.6 | 1,184.2 | +593.6 |

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## Analysis \& Outlook

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## LIB_Small-sized

## 4Q14 Analysis \& Outlook

Revenue
(bn KRW)


## [ 4Q14 Analysis ]

Revenue rose as shipment increased to the new markets / high-end products- Timely sales to a major customer's new models
- Sales of high-power / high-capacity non-IT products and to new applications enlarged


## [ FY15 Outlook ]

$\square$ FY15 LIB Cell Demand : 50bn cells (+8\% YoY)

- Polymer growth led by S/Phone and wearable, cylindrical growth led by non-IT demand
- Maintain M/S No. 1 by strengthening market leadership


## 4Q14 Analysis \& Outlook

## [ 4Q14 Analysis ]

Revenue increased and built up back-log orders

- xEV - Revenue growth with shipment increase to major OEMs
- More back-log orders for long-term growth
- ESS - revenue expanded, M/S No. 1 in FY14 LIB ESS market (B3)


## [ FY15 Outlook ]

FY15 xEV/ESS LIB demand to rise

- xEV - Market expansion driven by PHEV/EV
- Seek to win more orders from existing and new OEMs
- ESS - Market demand to jump by 2X driven by Utility/Residential sector (2GWh)


## Chemicals

## 4Q14 Analysis \& Outlook

## [ 4Q14 Analysis ]

$\square$ Revenue retreated due to weak seasonality

- Sluggish demand \& maintenance shut-down caused minor profitability pull back in QoQ
- Cost cutting \& strategic operations on low-end products


## [ FY15 Outlook ]

Improve profitability by building-up business competence to offset limited sector growth

- Secure competitiveness edge through executing profit focused operational strategies
- Improve product mix, cost cut and etc. to minimize impact from falling oil price


## Electronic Materials

## 4Q14 Analysis \& Outlook



## [ 4Q14 Analysis ]

$\square$ QoQ earnings improved based on solid demand

- Revenue from semi \& display materials slowed-down due to weak seasonality but profitability improved


## [ FY15 Outlook ]

$\square$ Stable earnings enhancement from steady industry growth

- Semi-materials to show improved earnings benefitting from strong memory cycle
- Display materials to show steady growth from large TV demand as UHD TV shipment increases


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## Appendix

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|  |  |  |  |  | [ bn KRW |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Category | 4Q13 | FY13 | 3Q14 | 4Q14 | FY14 |
| Revenue | 820.0 | 3,428.5 | 1,891.8 | 1,910.1 | 5,474.2 |
| COGS | 681.6 | 2,812.0 | 1,570.3 | 1,546.6 | 4,545.5 |
| Gross Profit (\%) | $\begin{array}{r} 138.4 \\ (16.9 \%) \end{array}$ | $\begin{array}{r} 616.5 \\ (18.0 \%) \end{array}$ | $\begin{array}{r} 321.5 \\ (17.0 \%) \end{array}$ | $\begin{array}{r} 363.5 \\ (19.0 \%) \end{array}$ | $\begin{array}{r} 928.7 \\ (17.0 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{array}{r} -46.5 \\ (-5.7 \%) \end{array}$ | $\begin{array}{r} -11.3 \\ (-0.3 \%) \end{array}$ | $\begin{array}{r} 32.6 \\ (1.7 \%) \end{array}$ | $\begin{array}{r} 37.2 \\ (1.9 \%) \end{array}$ | $\begin{array}{r} 70.8 \\ (1.3 \%) \end{array}$ |
| Non-operating Profit | 118.2 | 524.5 | 37.4 | -75.8 | 128.6 |
| Pre-tax Income (\%) | $\begin{array}{r} 71.7 \\ (8.7 \%) \end{array}$ | $\begin{array}{r} 513.2 \\ (15.0 \%) \end{array}$ | $\begin{array}{r} 70.0 \\ (3.7 \%) \end{array}$ | $\begin{array}{r} -38.6 \\ (-2.0 \%) \end{array}$ | $\begin{gathered} 199.4 \\ (3.6 \%) \end{gathered}$ |
| Tax | 9.6 | 105.4 | 20.0 | -14.9 | 47.3 |
| Discontinued Operation | -252.4 | -259.9 | -62.9 | -105.0 | -232.4 |
| Net Income (\%) | $\begin{array}{r} -190.3 \\ (-23.2 \%) \end{array}$ | $\begin{array}{r} 147.9 \\ (4.3 \%) \end{array}$ | $\begin{array}{r} -12.9 \\ (-0.7 \%) \end{array}$ | $\begin{aligned} & -128.8 \\ & (-6.7 \%) \end{aligned}$ | $\begin{array}{r} -80.3 \\ (-1.5 \%) \end{array}$ |
| NI less minority interests (\%) | $\begin{array}{r} -196.1 \\ (-23.9 \%) \end{array}$ | $\begin{array}{r} 130.6 \\ (3.8 \%) \end{array}$ | $\begin{array}{r} -13.0 \\ (-0.7 \%) \end{array}$ | $\begin{aligned} & -129.0 \\ & (-6.8 \%) \end{aligned}$ | $\begin{array}{r} -83.8 \\ (-1.5 \%) \end{array}$ |
| Depreciation | 92.0 | 341.7 | 156.5 | 156.0 | 505.4 |
| CAPEX | 126.5 | 616.2 | 145.8 | 102.8 | 384.9 |

[^1]
## Balance Sheet

|  |  |  |  | [ bn KRW |
| :---: | :---: | :---: | :---: | :---: |
| Category | FY13 | 1/7/1兴 | 3Q14 | FY14 |
| Total Assets | 10,555.7 | 16,414.6 | 16,087.5 | 15,968.5 |
| Current Assets | 2,063.2 | 3,787.5 | 3,571.0 | 3,535.6 |
| Quick Assets | 1,537.4 | 2,909.4 | 2,732.3 | 2,760.5 |
| Inventory \& others | 525.8 | 878.1 | 838.7 | 775.0 |
| Non-current Assets | 8,492.5 | 12,627.1 | 12,516.5 | 12,433.0 |
| Investment Assets | 6,355.3 | 7,687.1 | 7,601.9 | 7,605.1 |
| Tangible Assets | 1,788.0 | 3,376.1 | 3,375.1 | 3,324.9 |
| Non-tangible Assets | 167.0 | 1,340.6 | 1,308.8 | 1,278.9 |
| Other Assets | 182.2 | 223.3 | 230.7 | 224.1 |
| Liabilities | 3,013.3 | 4,642.5 | 4,365.9 | 4,141.6 |
| Current Liabilities | 1,527.0 | 2,066.8 | 2,379.3 | 2,254.2 |
| Non-current Liabilities | 1,486.3 | 2,575.7 | 1,986.6 | 1,887.4 |
| Shareholders Equity | 7,542.4 | 11,772.1 | 11,721.6 | 11,826.9 |
| Paid-in Capital | 240.7 | 356.7 | 356.7 | 356.7 |

[^2]
[^0]:    ※ Chemical \& Electronic materials reflected from 3Q14 post merger (2014.7.1) with Cheil Industries
    ※ PDP and Solar division reflected in discontinued operations

[^1]:    ※ Chemical \& Electronic materials reflected from 3Q14 post merger (July 1. 2014) with Cheil Industries ※ PDP and Solar division reflected in discontinued operations

[^2]:    ※ Merger effective date

